

# Founded in 1984, Wind Point Partners is a Chicago-based private equity investment firm with ~\$6 billion in assets under management.

Wind Point focuses on partnering with top caliber management teams to acquire well-positioned middle market businesses where it can establish a clear path to value creation. The firm targets investments in the business services, consumer products and industrial products sectors. As of Sep-24

#### Senior Investment Team



Nathan Brown Managing Director 1997



Paul Peterson Managing Director 2000



Alex Washington Managing Director 2002



Konrad Salaber Managing Director 2004



Ine Lawler Managing Director 2009



Peter Leemputte Principal

2014



Adam Jump Principal 2015



Jake Behringer

2019



Clayton Finley 2017



Yury Kapko Vice President Vice President Vice President 2020



Sean

Lischke

2018





Kathryn

Moffitt

2020



Sam Burchell

2020



Nick Wilson Vice President Vice President Vice President 2022

### Operations Team Leadership



Trish

Gilbert

**Chief Talent** 

Officer

2018



Ron

Head

of IR

2017



Hannah

Dir. of

Operations

2012

Liberman Mitchell-Yoder



Usman

Shakeel

Gen. Counsel

& cco

2022



2021



2023

Kristen **Felipe** Trotta Soares Chief Fin. Dir. of Value Officer Creation

#### INVESTMENT CRITERIA

#### **Industrial Products**

- · Packaging
- · Specialty Materials
- · Engineered Products

#### **Consumer Products**

- · Food
- · Home & Personal Care
- · Consumer Durables

### **Business Services**

- · Transportation & Logistics
- · Distribution
- · Engineering & Facility Services

## WE SEEK TO HELP COMPANIES REACH THEIR POTENTIAL

#### **Typical Platform Investments**

- · EBITDA: \$10M \$75M
- · Total Enterprise Value: \$100M \$500M
- · Equity Check: \$75M \$300M
- · Well-positioned competitively
- · Historically profitable
- · Well-suited to work with companies in need of a CEO or that would benefit from an active Chair

# Add-on Investments

· Seeking add-ons of all sizes for our current portfolio (see next page)

# 90+ platforms and 400+ add-on acquisitions completed



Producer of highly specialized reagents for use in critical global life science and specialty applications



U.K.-based producer of premium and natural pet foods and treats for dogs and cats



Manufacturer of critical infrastructure products for the North American electrical grid



Manufacturer of nonwoven products primarily for air filtration and sanitation applications



Provider of maintenance, testing and inspection services for fueling stations and EV charging infrastructure



Provider of remote security, access control and video monitoring solutions for gated communities



Formulator and manufacturer of nutritional supplements for humans and pets



\$1B+ super-regional fresh food distributor to foodservice and retail channels



Better-for-You kids nutrition platform with products delivered in a collectible format



Provider of water treatment products serving the recreational pool & industrial/municipal markets



Family of architecture and engineering brands focused on education, healthcare & government



Specialty manufacturer of structural sheathing and thermal insulation building products



Manufacturer of branded & non-branded salty snacks focused on the ethnic & Better-for-You segments



Provider of comprehensive direct-to-end-user fire, security and critical communications solutions

# **Quantix**

Provider of integrated dry bulk and liquid logistics solutions for the chemical and plastic industries



Omni-channel provider of outdoor products, including branded coolers, drinkware & accessories



Provider of complex rack refrigeration and hot-side cooking equipment repair and maintenance services



North American provider of port-to-door containerized logistics services



Manufacturer of custom soups, sauces and dressings



Manufacturer of consumable pet products including animal litter, pet treats and dental chews



Manufacturer of Hispanic frozen novelty products under the Helados Mexico brand



Multidisciplinary engineering and consulting firm



R&D, supply chain and manufacturing partner to personal and beauty care brands



Trailer rental provider to the U.S. storage and cartage market